

CAREER SUMMARY

Eric serves as the leader of the San Diego region and oversees all aspects of Voit Real Estate Services within the greater San Diego area. Voit Real Estate Services is a fully integrated commercial real estate services company providing top tier brokerage and advisory services to high net worth, institutional owners and occupiers throughout Southern California.

As Managing Director of Voit Real Estate Services, Eric has direct oversight and P&L responsibility for the San Diego region. Eric is focused on executing the region's growth initiatives which included growing the region revenue by 50% in 2016. The growth will focus on adding established brokers with top tier reputations with emphasis on office, medical office, industrial, retail, tenant representation and capital markets.

Eric brings a successful twenty-seven year brokerage career to Voit Real Estate Services. Prior to joining Voit, Eric was an Executive Director with Cushman & Wakefield. While there, he received the prestigious Cushman & Wakefield Chairman's Circle Award in 2005, 2008, 2009 and 2010. In addition, Eric received the Presidents Circle award in 2008, 2011 and 2012. His accomplishments include the sale and leasing of over 2,000 transactions totaling over 25 million square feet of space and 100 acres of land with a total value of approximately \$3 Billion.

As a result of an accident in January 2006, Mr. Northbrook is the founder of HeadNorth, a 501(c)(3) organization that provides help and hope to those individuals and families afflicted with a spinal cord injury living in San Diego County. www.headnorth.org

In addition to being featured in Ron Santomassimo's book *Brokers Who Dominate*, Mr. Northbrook has also received numerous community service awards during his tenure, which include:

- Cushman & Wakefield: International Courage Award – 2007
- Channel 10 News: Leadership Award – 2009
- SIOR: National Community Service Award – 2009
- Inaugural Winner: Eric A. Northbrook C&W Inspirational Award – 2007
- People Magazine: "All Stars Among Us" Finalist– 2008

Eric currently serves on the board of Sharp Healthcare Foundation and Pro Kids/First Tee.



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