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CAREER SUMMARY

Frederick Zupanc specializes in office and industrial tenant representation across multiple industry and market sectors. He has been involved in more than \$5.3 billion of commercial real estate transactions spanning most major U.S. metros. Mr. Zupanc works with national and international companies to develop and execute strategic real estate solutions across their portfolios. He brings a combination of brokerage, quantitative investment management, and research experience to his clients, providing a data-driven approach to market evaluation, site selection, lease negotiations, and real estate strategy. He holds an MS in Actuarial Science and Mathematical Finance from the University of Amsterdam and a BS in Economics and Mathematics, summa cum laude, from Northeastern University. Mr. Zupanc is Co-Chair of the German American Business Association in San Diego, where he is actively involved in strengthening business relationships between German and American companies.

SPECIALTIES

- Tenant Representation

EDUCATION

- **University of Amsterdam** (Amsterdam, The Netherlands)
MSc Actuarial Science and Mathematical Finance
- **Northeastern University** (Boston, MA)
BSc Economics and Mathematics, Summa Cum Laude

AFFILIATIONS

- **German American Business Association** (San Diego, CA)
Co-Chair